"Best Practices in Negotiation: Special Emphasis on Negotiating Faculty Offers"

**Dr. Kate Barald**

*Professor of Cell and Developmental Biology, Professor of Biomedical Engineering*

*University of Michigan Medical School and College of Engineering*

**Friday, August 17, 2018**

9:30 am – 10:30 am

**Taubman Health Sciences Library**

**Room 2901**

Often times job-offer negotiations are difficult and pose many unknown factors for navigating toward a final optimal offer. In this session, Dr. Kate Barald will shed light on best practices in negotiating salary, resources, and other negotiable items in a job offer. Special emphasis will be on tenure-track job offer negotiations. Dr. Barald’s insights are invaluable from her many years of mentoring young scientists.

Dr. Barald has run a tremendously successful research program in the Departments of *Cell and Developmental Biology* and *Biomedical Engineering* at the University of Michigan. She was a recipient of the 2017 *Lifetime Achievement in Medical Education* award from UM Medical School, given to outstanding faculty who have made a great impact on education.

She also received the *Rackham Distinguished Graduate Mentor award* in 2006 and the 2017 *Bicentennial Faculty Governance Lifetime Achievement award* at UM. She currently serves as director of the NIH sponsored *Post-baccalaureate Program, PREP*, and has held many leadership roles in the past including her former role as an Associate Director of the *Program in Biomedical Sciences*. She also directs the Research Responsibility and Ethics training at UM.

Dr. Barald earned her MS and PhD from the University of Wisconsin-Madison and continued her training as a postdoc at Cornell University, the University of California, San Diego, and Stanford University prior to starting her faculty appointment at UM.

**RSVP:** [https://goo.gl/forms/TUEVTAFE2GNx7PcU2](https://goo.gl/forms/TUEVTAFE2GNx7PcU2)

Coffee and bagels provided.